



## Exclusive Sell-Side Mandates

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*February 2025*



*CONFIDENTIAL*

# Transaction Profile Summary

(Figures in \$ millions)

Project Name	Revenue	EBITDA	Location	Industry	Status	Expected Launch Date
Connect <sup>(3)</sup>	\$60	\$8	Northeast US	Premier display, brand and shopper experience connector	Under LOI	-
Mars <sup>(5)</sup>	\$17	\$1	Southeastern US	Full Service Residential Remediation Services Provider	Under LOI	-
Turbo <sup>(4)</sup>	\$37	\$11	Southwest US	Leading provider of specialized audio, video, lighting, and staging rental equipment and production services	Under LOI	-
Spotlight <sup>(3)</sup>	\$54	\$4	Western US	Leading provider of signage solutions and advertising displays	Under LOI	-
Catalyst <sup>(2)</sup>	\$21	\$3	Southwestern US	Engineering and design for semiconductor and other high-purity applications	Management Presentations	-
Solace <sup>(2)</sup>	\$8	\$2	Southwestern US	Leading interventional pain management provider	Management Presentations	-
Gem <sup>(5)</sup>	\$21	\$6	Western US	Provider of infrastructure construction, reclamation, and remediation services	In Market	-
Tempo <sup>(5)</sup>	\$12	\$2	Western US	Manufacturer of Cardiovascular and Stress Testing Treadmills	In Market	-
Atlas <sup>(5)</sup>	\$34	\$6	Western US	Manufacturer and Distributor of Fitted Sheet Metal Components for HVAC Systems	Preparing Materials	Q1

Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta

# Transaction Profile Summary

(Figures in \$ millions)

Project Name	Revenue	EBITDA	Location	Industry	Status	Expected Launch Date
Fire <sup>(3)</sup>	\$33	\$5	Northeastern US	Leading technology enabled provider of mission critical fire, sprinkler, security and life safety solutions	Preparing Materials	Q1
Sentinel <sup>(2)</sup>	\$26	\$4	Northeastern US	Rugged display and manufacturing services	Preparing Materials	-
Monarch <sup>(3)</sup>	\$93	\$9	South Central US	Leading manufacturer of premium custom-engineered protective cases and equipment	Preparing Materials	Q1
Hypnos <sup>(2)</sup>	\$28	\$4	Northwest US	Provider of anesthesia practice services	Preparing Materials	-
Pure <sup>(3)</sup>	\$50	\$6	Midwest US	Natural and organic home goods ecommerce and retailer	Preparing Materials	-

Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta

# Transaction Profile Summary

(Figures in \$ millions)

Project Name	Revenue	EBITDA	Location	Industry	Status	Expected Launch Date
<b><u>International Engagements</u></b>						
Signage <sup>(6)</sup>	€6	€3	Western EU	People/passenger counting and customer flow solutions for retail and public transport	Under LOI	-
Jarl <sup>(6)</sup>	€10	€3	Northern EU	Leading European Brand of Affordable Luxury Hair Care Products	Under LOI	-
Proximum <sup>(6)</sup>	€70	€3	Central EU	Leading IT service solution provider with strong expertise and a diverse client portfolio	Under LOI	-
Excalibur <sup>(6)</sup>	€8	€3	Western EU	Leading provider of cargo solutions for national and international flows of valuable assets	Management Presentations	-
Bluebird <sup>(6)</sup>	€23	€4	Western EU	Provider of Multisite automotive accident repair services	In Market	-
Spectrum <sup>(6)</sup>	€15	€6	Northern EU	Disruptive innovator in software-defined radio (SDR) and embedded systems	In Market	-
Cosmos <sup>(6)</sup>	€14	€3	Western EU	Designer and manufacturer of premium quality self-adhesive labels	In Market	-
Vercors <sup>(6)</sup>	€9	€3	Western EU	Leading provider of secure water dispensing solutions	Preparing Materials	-

Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta

# Transaction Profile Summary

*(Figures in \$ millions)*

Project Name	Revenue	EBITDA	Location	Industry	Status	Expected Launch Date
Tangerine <sup>(6)</sup>	€10	€3	Western EU	Supplier of quality industrial standard machine parts	Preparing Materials	-

*Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta*

# Transaction Profile | Connect

Preparing  
Materials

In Market

Management  
Presentations

Under LOI

## Business Description

- Project Connect is a leading advertising adviser and installer of in-store strategy and displays. The Company connects brands, shoppers and retailers to innovate the shopper experience.
- Connect's global operations work exclusively with cutting edge, F500 brands and top tier retailers across all brand types.



## Market Opportunity

- The Company is poised to quickly capitalize on the evolving consumer experience and shopper journey; underpinned by a deep understanding of shopper trends and how to communicate brands.
- Expansion of consultant base builds on premier reputation and increases repeat business opportunities

## Company Statistics

**Revenue:** 2023 - \$60  
**EBITDA:** 2023 - \$8

**Location:** Northeastern US  
**Industry:** Advertising



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# Transaction Profile | Mars

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Mars is a full-service, licensed general contractor, specializing in property restoration and reconstruction.
- Mars is able to provide fast and dependable service for homeowners and businessowners in Georgia, Florida, Alabama, Tennessee, and South Carolina, establishing a strong reputation for itself within the Southeastern US.
- Mars has enhanced its relationships with the Third-Party Affiliates in recent years and now the majority of its business with major customers like USAA and Nationwide is done through the TPA's.

## Market Opportunity

- Mars is poised to expand market reach through the creation of a roofing division for both residential and commercial clients. This division will act as a complementary service to Mars' existing offerings while opening new revenue streams.
- Leveraging their existing client base, integration of roofing services will provide cross-selling opportunities and drive higher revenue per project as the Company becomes more of a one-stop solution for reconstruction and restoration needs.

## Company Statistics

**Revenue:** 2023 - \$17  
**EBITDA:** 2023 - \$1

**Location:** Southeast US  
**Industry:** Construction & Remediation Services



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# Transaction Profile | Turbo

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Project Turbo (“Turbo” or “the Company”) is a leading provider of specialized audio, video, lighting, and staging rental equipment and production services to the global events industry
- Based in Southwest US, Turbo has built a premier reputation as the go-to audio/visual equipment and service partner for the global corporate events, media, and live entertainment industries that specializes in providing audio/visual rental equipment and event execution services, elevating the audience experience and fulfilling client event visions
- The Company has exclusive, long-term relationships with 50+ leading global event organizers fostered by its tenured sales organization, with deep-rooted experience, led by an experienced management team

## Market Opportunity

- Turbo stands to capitalize opportunity to expand capabilities to new live event markets, leveraging existing relationships to secure business in attractive new markets, driving significant revenue growth
- Live event market performance has significantly surpassed 2019 levels, with total live events reaching approximately 50,000 in 2023. The market is expected to grow to \$1.1 trillion by 2032, representing a CAGR of 5.9%. This growth is driven by the increasing importance of business objectives that enhance profitability, the celebration of achievements, entertainment, and more

## Company Statistics

**Revenue:** 2023 - \$37  
**EBITDA:** 2023 - \$11

**Location:** Southwest US  
**Industry:** Audio/visual Equipment



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# Transaction Profile | Spotlight

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Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Project Spotlight is a leading provider of turnkey signage solutions. The Company provides a fully scaled, comprehensive offering with a rapidly growing service department
- Spotlight is the premier signage provider on the west coast and serves all types of industry verticals. The Company has a highly diversified Fortune 500 customer base across both its installation and maintenance service segments
- The Company's ability to deliver one-stop-shop solutions leads to lifelong customer relationships and an active referral source for new clients



## Market Opportunity

- The Company is poised for national expansion, accelerated growth through strategic M&A, and further organic market penetration into the middle market
- Regulatory and competitive barriers to entry have provided a diverse blue-chip customer base for Spotlight, coupled with strong FCF margins has led to strong growth in recent years
- A lack of management focus on the middle market has left ample opportunity to expand sales efforts across the country

## Company Statistics

**Revenue:** 2024P - \$54  
**EBITDA:** 2024P - \$4

**Location:** Western US  
**Industry:** Manufacturing / Advertising Services



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# Transaction Profile | Catalyst



## Business Description

- Catalyst provides a unique suite of services from engineering and design, to low-cost manufacturing and inventory support.
- Catalyst predominantly serves the semiconductor, water purification, chemical processing, and other high purity industries with over 30 years of experience in processing controls.
- The Company offers a holistic approach to the product and project lifecycle for its customers, providing solutions from manufacturing and design, to staff augmentation and supply chain solutions.

## Market Opportunity

- The Company is well versed in navigating the stringent requirements of the semiconductor, mining, power plants, water, and the general industrial industries, positioning itself as a defensible and trusted leader amongst key market players.
- Catalyst's manufacturing and integration expertise has built a robust reputation across the industries they operate in, leading to opportunities in large scale and complex global projects.

## Company Statistics

**Revenue:** 2023 - \$21  
**EBITDA:** 2023 - \$3

**Location:** Southwestern US  
**Industry:** Engineering Services



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# Transaction Profile | Solace

Preparing  
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In Market



Management  
Presentations



Under LOI

## Business Description

- Solace provides advanced spine, joint, and neurologic pain solutions. The Company specializes in non-invasive and minimally invasive treatments across its four locations.
- Solace focuses on interventional treatments with minimal uses of oral medications and an overall aim to reduce and avoid any opioid medications.
- The Company collaborates with major academic institutions to offer ketamine infusion treatment and other leading-edge pain treatments.

## Market Opportunity

- Solace boasts a deep service offering, and a team of providers that are experienced in treating some of the most common and frequent causes of pain.
- The global market for pain management drugs and devices is forecasted to increase from \$84.6 billion in 2023 to \$109.9 billion by 2028, indicating significant room for growth in the market.

## Company Statistics

**Revenue:** 2023 - \$8  
**EBITDA:** 2023 - \$2

**Location:** Southwestern US  
**Industry:** Healthcare



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# Transaction Profile | Gem

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In Market



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Under LOI

## Business Description

- Gem currently provides infrastructure construction, reclamation/remediation services, sustainable byproduct management operations, and maintenance management services
- The Business employs a substantial fleet of heavy mobile earthmoving equipment and an experienced pool of employee and craft labor resources

## Market Opportunity

- A Corporate Carve-out Opportunity, Gem is currently the leading construction and reclamation services provider serving the largest coal mines in the United States
- Gem is well positioned to pursue reclamation work opportunities at other active and abandoned coal mines, as well as other infrastructure sites, as mandated by state and federal environmental legislation
- The Business is also well positioned to take advantage of the growing focus on domestic Critical Mineral mining, as the U.S. seeks to become less reliant on other countries such as China for production of materials essential for electronics, defense, and clean energy transition

## Company Statistics

**Revenue:** 2023 - \$21  
**EBITDA:** 2023 - \$6

**Location:** Western US  
**Industry:** Construction & Remediation Services



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# Transaction Profile | Tempo

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Under LOI

## Business Description

- Tempo manufactures cardiac stress treadmills and other cardiovascular equipment from the highest grade galvanized raw materials
- The Company's production facilities are equipped with industry-specific machinery that is technologically advanced, precise, and capable of producing medical products that set the industry standard

## Market Opportunity

- With decades serving the medical and fitness treadmill industry, Tempo has built a legacy of reliability and innovation, maintaining its status as a trusted brand in its niche markets.
- The Company is well-positioned to be a stand-alone entity or a key component of a larger manufacturing strategy

## Company Statistics

**Revenue:** 2023 - \$11.8  
**EBITDA:** 2023 - \$2.4

**Location:** Western US  
**Industry:** Manufacturing Services



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# Transaction Profile | Atlas

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In Market



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Under LOI

## Business Description

- Atlas manufactures HVAC components and other ventilation accessories from the highest grade galvanized raw materials
- The Company's production facilities are equipped with industry-specific machinery that is technologically advanced, precise, and capable of producing HVAC products that set the industry standard

## Market Opportunity

- Sheet Metal Fabrication Services Market was valued at \$10 billion in 2023 and is anticipated to register a CAGR of 4.2% between 2024 and 2032
- The Company has an established relationship with a Sister Entity which sources raw materials for the firm at favorable rates compared to the rest of the industry
- The Company is well-positioned to be a stand-alone entity or a key component of a larger manufacturing strategy

## Company Statistics

**Revenue:** 2024E - \$34  
**EBITDA:** 2024E - \$6

**Location:** Western US  
**Industry:** Manufacturing Services



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# Transaction Profile | Fire

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Materials



In Market



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Under LOI

## Business Description

- Project Fire is a leading technology enabled provider of mission critical fire, sprinkler, security and life safety solutions. The Company provides a fully scaled and comprehensive service offering with a rapidly growing recurring revenue segment
- Fire is the leader in its geographical market and serves all types of industry verticals. The Company has a highly diversified blue-chip customer base across all of its business segments
- The Company is well-positioned for strategic add-on as well as a platform for growth as the Company has a variety of growth levers

## Market Opportunity

- The Company is poised for national expansion, accelerated growth through strategic M&A, and further organic market penetration in its core markets
- Favorable industry tailwinds are driving accelerated growth for Fire's essential services while barriers to entry remain incredibly high, protecting the Company

## Company Statistics

**Revenue:** 2023 - \$33  
**EBITDA:** 2023 - \$5

**Location:** Northeast US  
**Industry:** Technology Enabled Business Services



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# Transaction Profile | Sentinel

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Under LOI

## Business Description

- Sentinel specializes in military grade ruggedized displays and PCs. The Company utilizes commercial off the shelf components to design and build highly tailored solutions for military and civilian application.
- The Company's vast portfolio of products ranging from panel PCs to large video walls are utilized by defense contractors and military organizations around the world.
- Sentinel's in-house team of engineers provides form fit and function replacements for obsolete units creating solutions that are built to last and require little re-engineering.

## Market Opportunity

- Sentinel is a supplier to top defense contractors and government agencies, with a presence in almost all major defense programs across all branches.
- Global military spending grew from \$1.9 trillion in 2013 to \$2.2 trillion in 2022. Such spending has increased every year since 2015 and is expected to continue to exhibit strong growth.

## Company Statistics

**Revenue:** 2024P - \$26  
**EBITDA:** 2024P - \$4

**Location:** Northeastern US  
**Industry:** Industrial Products



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# Transaction Profile | Monarch

Preparing  
Materials



In Market



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Under LOI

## Business Description

- Project Monarch is a leading manufacturer of premium, custom-engineered protective cases and equipment. The Company provides a comprehensive offering of high-performance, omni material cases to the most demanding industries
- Monarch serves virtually all end markets with premier brand reputation and a highly diversified blue chip customer base. The Company is the premier “one-stop-shop” for all protective case solutions
- The Company maintains a global footprint, with over 10 manufacturing facilities across 7 countries, Monarch is well positioned for explosive, profitable growth across all channels

## Market Opportunity

- Favorable industry tailwinds are driving accelerated growth across Monarch’s products, channels and end markets including massive Ecommerce/DTC opportunities and a proven platform for acquisitions
- The Company’s emerging DTC brand provides a significant high margin growth opportunity in the well-regarded outdoor enthusiast category
- Diversified end market coverage protects Monarch against industry cyclicality and generates sustained growth opportunities in various high growth markets

## Company Statistics

**Revenue:** 2022 - \$93  
**EBITDA:** 2022 - \$9

**Location:** South Central US  
**Industry:** Manufacturing



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# Transaction Profile | Hypnos

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Project Hypnos is an anesthesia practice providing services for hospitals, surgery centers, obstetric and GI in the pacific northwest
- Has call contracts with leading local and regional medical facility or hospitals and ASCs.
- Provide anesthesia services for a wide range of procedures.

## Market Opportunity

- The Anesthesia Drugs Market size is expected to grow at an annual average of 3% during 2021-2027
- The rising prevalence of cardiovascular and respiratory system-related diseases is expected to drive the market growth
- Rising per capita healthcare spend – Consumers are spending more on healthcare in developed as well as developing markets. In the year 2021, yearly per capita healthcare spend in the United States is over \$12,000 per resident which was below \$10,000 around six years ago

## Company Statistics

**Revenue:** 2023 - \$28  
**EBITDA:** 2023 - \$4

**Location:** Northwestern US  
**Industry:** Healthcare Services



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# Transaction Profile | Pure

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Pure is an omnichannel seller and producer of certified organic, natural home goods throughout the U.S., with its fast-growing ecommerce platform representing the majority of its revenue
- The Company operates in the highly popular organic products category capitalizing on consumers' willingness to spend more for natural products that are healthier and environmentally conscious
- The Company has recently gained significant market share through an upgrade of its ecommerce site, product line expansion and new wholesale partners
- The Company's products are sold through 200 websites, 18 brick & mortar stores, 300 retail customers and are used by more than 150 hospitals nationwide

## Market Opportunity

- The Company is set to experience explosive growth driven by its unique product capabilities, proprietary manufacturing processes, and highly demanded new product lines
- Pure is well positioned in the marketplace as consumers shift towards environmentally conscious and chemical-free products

## Company Statistics

**Revenue:** 2024 - \$50  
**EBITDA:** 2024 - \$6

**Location:** Midwestern US  
**Industry:** Omnichannel/Ecommerce Consumer



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# Transaction Profile | Signage

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Signage is a leading European people/passenger counting and customer flow solutions for retail and public transport.
- The Company's product offering consist of both hardware and software, all of which are designed, developed and manufactured in-house as well as complementary services.
- The Company's Solutions are tailored to meet customer-specific project requirements, including comprehensive services such as Engineering/Data Integration, Support/Maintenance, Commissioning/ Training and Project Management.

## Market Opportunity

- The Company has established itself as a pioneer in Europe and the USA in the people and passenger counting sector, driving the digitalization of the retail and public transport industries.
- Growing safety and security concerns have led to the adoption of people counting systems for real-time occupancy monitoring and emergency planning. These systems help ensure compliance with safety regulations and improve the management of emergency situations.

## Company Statistics

**Revenue:** 2024P - €6  
**EBITDA:** 2024P - €2.5

**Location:** Western EU  
**Industry:** Video/Software Analytics Provider



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# Transaction Profile | Jarl

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Jarl is a company that provides hair products such as shampoo, conditioner, wrapping, hair spray, hair oil, dry shampoo, heating tools and more
- Jarl has a strong quality and sustainability focus with carefully selected ingredients in its products. Products are positioned in the affordable luxury segment with quality that competes with premium brands
- Jarl is committed to health and safety standards that go well beyond what is legally required in the EU. Ingredients are carefully selected to ensure the health of the hair and scalp, and ingredients that may have a negative effect on people are excluded. All products are dermatologically tested

## Market Opportunity

- Jarl has a range of suppliers that provide the Company with R&D, production, brushes and packaging. The Firm is however not fully dependent on any current supplier since it fully owns the recipes to its products – This puts the Company in a stronger position to negotiate as well as simplifies a potential move of production if necessary
- The customer relationships are long-term, strategic, and successful. Jarl has won several prizes from its customers and is a prioritized brand in the haircare and wellness industry

## Company Statistics

**Revenue:** 2023 - €10  
**EBITDA:** 2023 - €3

**Location:** Northern EU  
**Industry:** Beauty & Wellness



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# Transaction Profile | Proximum

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Proximum specializes in driving digital transformation for businesses through tailored ERP, customer experience, and collaboration solutions. Focused on industries such as equipment rental, healthcare, and manufacturing, it delivers expert consulting and implementation services for Microsoft Dynamics 365 and SAP platforms
- The Company generates most of its revenue serving clients in Germany, with its US entity mainly serving German Clients in the US

## Market Opportunity

- By operating its clients' IT infrastructure, both with private cloud (own data centre capacities) and public cloud solutions, Proximum can excel along the entire value chain and generate a high degree of recurring revenues
- After undergoing a successful restructuring, Proximum is now well-positioned for sustainable and profitable growth – with a professional management team, committed to staying on board post-transaction and keen to drive future success with a new strategic partner

## Company Statistics

**Revenue:** 2024P - €70  
**EBITDA:** 2024P - €3

**Location:** Central EU  
**Industry:** Software Solutions Provider



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# Transaction Profile | Excalibur

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Excalibur provides innovative tailor-made security solutions for both national and international flows of valuable assets / theft-sensitive cargo
- The Company has its own Platform-as-a-service which enables clients to pinpoint the location of the cargo assets in real time
- Excalibur employs 100 – 150 seasoned freelancers and employees

## Market Opportunity

- The Company is a market leader in its niche and has an excellent reputation and proven track record
- The market proposition of Excalibur is unique and unrivalled, this is mainly due to the different services the Company provides

## Company Statistics

**Revenue:** 2024P - €8.1  
**EBITDA:** 2024P - €2.9

**Location:** Western EU  
**Industry:** Cargo Security Solutions Provider



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# Transaction Profile | Bluebird



## Business Description

- Bluebird is a leading UK provider of automotive accident repair services, offering a comprehensive range of bodywork repair and painting services
- Operating from 6 strategically located state-of-the-art facilities, Bluebird benefits from excellent coverage of the North of England. Plans exist to open further sites across the region in 2025
- Servicing a broad range of the UK's leading insurance companies, the Group benefits from long-standing and sticky customer relationships, each delivering high levels of re-occurring revenue

## Market Opportunity

- Well established market presence and brand, renowned for quality, reliability and an end-to-end customer-centric service model, drives industry leading customer satisfaction scores across all sites
- Strategic opportunity for an overseas group to establish a foothold in the highly fragmented UK market by acquiring one of the largest independent players, with an existing platform for future growth
- Strong levels of revenue growth, with a CAGR in excess of 17% from FY19 to FY24. Over €4m of proforma EBITDA is expected to be generated from €23m of revenue in FY24

## Company Statistics

**Revenue:** 2024P - €23  
**EBITDA:** 2024P - €4

**Location:** Western EU  
**Industry:** Automotive Repair Services Provider





# Transaction Profile | Spectrum

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- The Company was established in the early 2010s, emerging as a spin-off from over 10 years of academic research within wireless systems and telecommunications
- The Company is an innovator in software-defined radio (SDR) and embedded systems. Specializing in next-generation tactical MANET wireless technologies designed for defense, aerospace, unmanned platforms, and essentially environments and situations that critically demand secure, interference-resistant communication

## Market Opportunity

- Strong track record of Academic Research resulting in cutting-edge deep technology
- Unique deep technology with proof of concept, ready to scale its operations and organisation to meet massive demand.
- Regulatory long-term market tailwinds as defense sector ramp up by certain spending frameworks as well as political tensions and environment

## Company Statistics

**Revenue:** 2025P - €15  
**EBITDA:** 2025P - €6

**Location:** Northern EU  
**Industry:** Software Defined Radio (SDR) Manufacturer



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# Transaction Profile | Cosmos

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Cosmos is an established manufacturer of premium quality, self-adhesive labels
- Labels are manufactured using a wide range of digital, conventional and converting technologies from its production facility in the UK
- The Company provides a fully integrated service from the in-house studio, taking care of all aspects of pre-press, to the label manufacturing

## Market Opportunity

- The current asset base provides significant capacity for future revenue growth
- Customers include some of the UK's premium brands across spirits, beverage, food, home & personal care and healthcare industries
- The Company has a production facility of over 40,000 sq. ft. and over 60 dedicated full-time employees

## Company Statistics

**Revenue:** 2024P - €14  
**EBITDA:** 2024P - €3.1

**Location:** Western EU  
**Industry:** Label Manufacturer



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# Transaction Profile | Vercors

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Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Vercors is the leading French provider of secure water dispensing solutions for healthcare facilities, retirement & care homes, mass catering, leisure/sports facilities and businesses
- The Company leverages a proprietary and patented technology to deliver an unrivaled level of water filtration at the Point of Use, meeting highest European standards, WHO(2) directives, and recommendation of the French Ministry of Health applied to healthcare facilities

## Market Opportunity

- The Company boasts a comprehensive product line tailored to meet the needs of various clients
- The Company's innovative solutions enable it to target markets such as hospitality, corporate & wellness, education, and retail & quick service, while also driving its international expansion
- The Firm tackles the recurring challenge of water security in hospitals with its advanced proprietary technology, delivering unparalleled water quality and safety for the high-stakes environment

## Company Statistics

**Revenue:** 2024P - €9.4  
**EBITDA:** 2024P - €2.7

**Location:** Western EU  
**Industry:** Water Dispensing Solutions Provider



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# Transaction Profile | Tangerine

Preparing  
Materials



In Market



Management  
Presentations



Under LOI

## Business Description

- Tangerine is a supplier of standard machine parts, accessories and work holding components to machine manufactures supplying into a range of industries including aerospace, motorsport and food manufacturing
- The Company uses an Omnichannel approach to sales, supplying 'Direct to Trade' and through its ecommerce site

## Market Opportunity

- The firm has a global customer base comprising OEMs and maintenance, repair, and operations ("MRO") product resellers
- The comprehensive product range consists of over 55,000 parts and components, including fasteners, hardware, material handling solutions and clamp
- The management team has maintained a focus on delivering a consistent financial performance with managed yet continuous growth

## Company Statistics

**Revenue:** 2024P - €9.9  
**EBITDA:** 2024P - €3.2

**Location:** Western EU  
**Industry:** Machine Fabricated Parts Provider



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## *Pending* - Client Transaction Profiles

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# Pending - Transaction Profile Summary

(Figures in \$ millions)

Project Name	Revenue	EBITDA	Location	Industry
Agility <sup>(3)</sup>	\$16	\$1	Midwest US	Leading technical consulting services provider
Shield <sup>(2)</sup>	\$10	\$4	Southwestern US	Leading service provider of automated coatings and EMI/ RFI shielding services for manufacturers
Ares <sup>(5)</sup>	\$115	\$76	South Central US	Private aviation chartering services for passengers and freight cargo
Obsidian <sup>(4)</sup>	\$89	\$25	Eastern US	Specialized tech optics for the sporting and recreational goods market
Bullseye <sup>(4)</sup>	\$68	\$14	Southwestern US	Specialty healthcare staffing
Vapor <sup>(2)</sup>	\$39	\$14	Southeastern US	Manufacturer of high-quality E-liquids, supplying over 88 brands worldwide
Dynamo <sup>(5)</sup>	\$26	\$12	Western US	Proprietary gas handling equipment for the technology industry
Daytona <sup>(3)</sup>	\$100	\$11	Southeast US	Manufacturer and distributor of aftermarket automotive parts
Shine <sup>(2)</sup>	\$20	\$8	Eastern US	General pediatric and emergency dentistry services provider

Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta

# Pending - Transaction Profile Summary

(Figures in \$ millions)

Project Name	Revenue	EBITDA	Location	Industry
Wolverine <sup>(5)</sup>	\$49	\$7	Western US	General industrial contracting with capabilities of installation and maintenance, machinery and equipment, and demolition
Skyline <sup>(4)</sup>	\$65	\$6	Western US	Commercial construction workforce management solutions
Crystal <sup>(5)</sup>	\$76	\$6	Southwest US	Construction and maintenance services, including design-build and design-assist electrical contracting
Mouse <sup>(4)</sup>	\$47	\$6	Southwest US	Transportation and brokerage specializing in refrigerated, hazardous, and custom transportation services
Ursa <sup>(5)</sup>	\$37	\$5	Eastern US	Engineering services and advanced technology products for the electric power industry
Nexus <sup>(5)</sup>	\$52	\$4	East Central US	Leading manufacturer of high-end, customized CNC machines
Titan <sup>(5)</sup>	\$14	\$3	Canada	Designer, manufacturer and packager of miniaturized electronic components, optics, and sensors
Diamond <sup>(5)</sup>	\$15	\$1	Southern US	Integrity, maintenance, and construction services for the oil & gas industry
Halo <sup>(5)</sup>	\$9	\$1	South Central US	Provider of industrial pipe cleaning services using sonic technology for both onshore and offshore applications

Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta

# Pending - Transaction Profile Summary

*(Figures in \$ millions)*

Project Name	Revenue	EBITDA	Location	Industry
Mirage <sup>(4)</sup>	\$16	\$6	Southwest US	Leader of warehousing and logistics solutions with specialization in supply chain management and e-com
Homeland <sup>(4)</sup>	\$20	\$7	Western US	Healthcare services provider of short-and long-term home healthcare solutions

*Note: Primary DCA contact is (1) Mike Dinan, (2) Rob Ullman, (3) Lisa Kaufman, (4) Will Downing, (5) Tom Gerlacher, or (6) Mohit Mehta*



# DCA Contact Info

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